

THE BEAT GOES ON...



**GATEWAY REGIONAL
MEDICAL CENTER**

Mark Bethell, C.E.O.

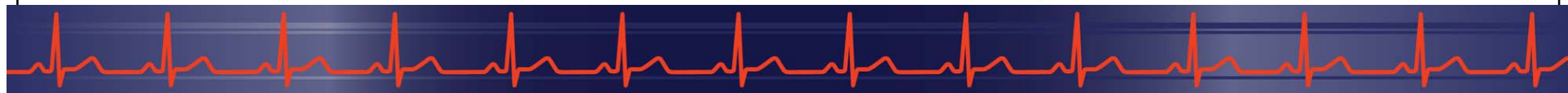
Commitment to our Community

- Gateway Regional is committed to providing quality healthcare and improving services for citizens of Granite City, Madison, Venice and the surrounding areas.
 - Expanding services
 - Recruiting physicians



Only Hospital Serving >50,000 people

Sector	2009 Pop.	2009 % 45-64 Years	2009 % 65+ Years	2009 % 45+ Years	Proj. 2014 % 45+ Years
PSA	50,876	26.8	14.8	41.6	42.8
Combined SA	155,842	26.8	13.9	40.7	41.6
Illinois Average		25.3	12.2	37.6	38.6
U.S. Average		26.0	12.8	38.8	39.9



Capital Investment & Service Expansion since 2008

- Facility upgrades and renovations
 - The Bone & Joint Center
 - Endoscopy/PACU renovation
 - OR Suite - Laparoscopic
 - BHS Renovations
 - ICU and patient rooms & bathrooms
 - Chiller replacement
 - External Restoration
 - Medical Office Building updates
 - Fire/Sprinkler System Upgrade
 - New Roofs / Parking / Beautification
- Technology
 - PACS (digital image storage for radiology)
- Heartland Healthcare satellite offices
- Edwardsville Sleep Center
- Total capital investment 2008-2010: **\$19,500,000**



Capital Investment & Service Expansion plans for 2011

- Cardiac Cath Lab \$3.5 million
- Wound Center
- Upgrade Women & Newborn Services \$80,000



New Primary Care Doctors & Clinics



< Collinsville

Rashmin Adesara, MD

Melissa Smith-Kalaher, MD

Wood

River >

Sam Suthan, MD

Nan Suthan, MD



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Aesthetic Improvements

- WNS
- Endoscopy
- ICU
- Lobby



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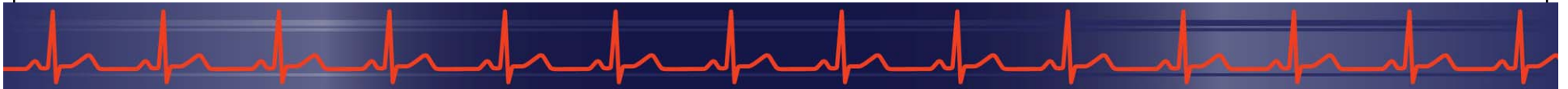
Recent Physician Recruitment

2010-2011 Successes

- Cardiologist (Kalvaitis)
- Nephrologist (Mayer)
- Family Practice (Adesara, Smith-Kalaher)
- Internal Medicine (S. Suthan, N. Suthan, Almasalmeh)

2011 Strategies

- Internal Medicine
- General Surgeon
- Thoracic Surgeon
- Ob/Gyn
- Child Psychiatry



GRMC's Strengths



Wound Center

- New Center opened inside the Edwardsville Health Center on May 11
- HBO Therapy
- Dr. Shatz, Plastic Surgeon/Medical Director



Orthopedics: The Bone & Joint Center

- Orthopedic Surgery
 - Area's top orthopedic surgeons (4 Mayo trained surgeons, 1 Wash U. trained)
 - Total of more than 100 years experience
 - Experienced O.R. staff
 - Minimally invasive joint replacement procedures
 - Anterior Hip Replacement
- Orthopedic Recovery
 - Private rooms
 - Low infection rate
 - Commitment to pain control
 - Physical therapy suite located on unit
 - Overnight accommodations for a family member



Behavioral Health Services

- Largest inpatient provider in southern Illinois
- Only provider that meets needs for all populations
- Inpatient Services
 - Child, adolescent, adult & older adult services
 - Team includes psychiatrists, therapists and nurses
 - Newly renovated unit
 - 24-hour Resource Center



Cardiology

- New \$3.5 million Cath Lab Renovation/Expansion
 - \$1 million new equipment
 - Expanded to include five prep/hold rooms, family waiting and consultation areas, more efficient use of space
- Electrophysiology (EP) program
 - Coming July 2011
 - Only full-service EP program in Metro-East
- Goal: Become accredited Chest Pain Center by Jan. 2012
- Actively recruiting service line director



Emergency Services

- New throughput processes decrease wait time to less than 30 minutes
- Highly-experienced staff
- 16-bed ER, including 4 Fast Track beds
- Average length of stay - 2 hrs, 22 min
 - National average > 3 hrs



Our Medical Staff

- Strength in key specialties: Orthopedics, Psychology, Cardiology

Total Active Physicians: [113]

21 Primary Care	2 Otolaryngology
4 General Surgery	6 Psychiatry
7 Pediatrics	6 Obstetrics & Gynecology
23 Hospital Based (Anesthesia, Radiology, Emergency Room, Pathology)	3 Neurology
5 Orthopedics	7 Nephrology
7 Cardiology	5 Pulmonology
3 Gastroenterology	6 Oncology
	1 Urology



Community Events



< Hng Up & Hld On
177 Granite City students pledged
not to text and drive!



Colorectal
Cancer
Screening>

Gave out 350 free kits

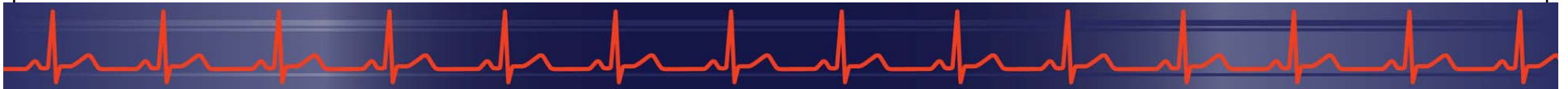


< Girls on the Run

Mitchell Elementary



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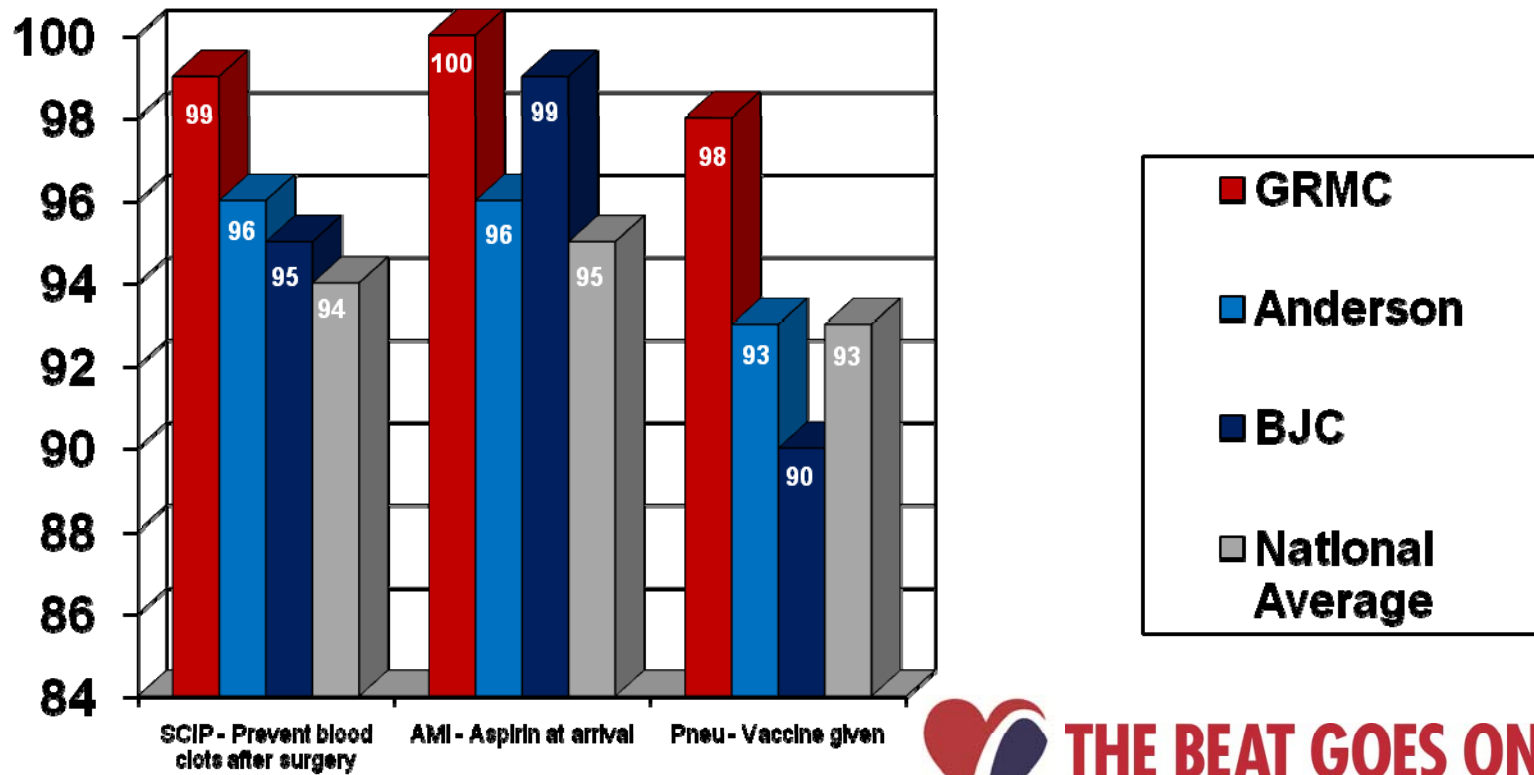
Community Benefits

- GRMC employs over 900 people
 - Over 30% live in Granite City
- GRMC paid \$1,519,085 total in taxes in 2010
 - Real Estate Taxes: \$943,070
 - Sales Tax: \$295,805
 - State Unemployment Tax: \$280,210
- GRMC supports and utilizes local businesses and contractors
- United Way drive raises nearly \$100,000
- Charity/uncompensated care \$36.6 million
- Event sponsorships & Donations



Our Quality Scores – Up against the Competition

- Core Measures July 2009 - June 2010

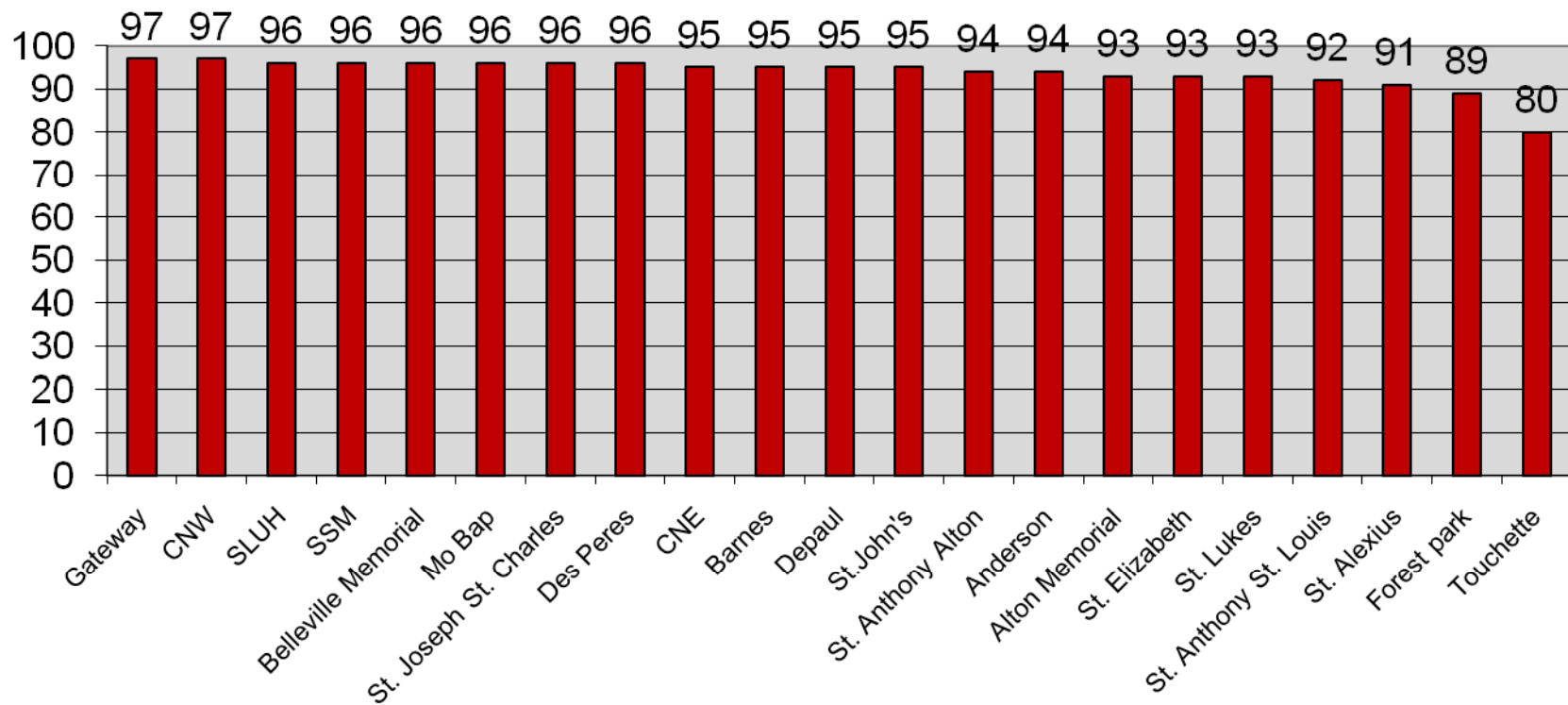


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Our Quality Scores – Up against the Competition

Core Measures Overall – June 2010



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Our Priority: Patient Care

- Community Cares Initiative
 - Rounding
 - Leadership patient rounding
 - ER Discharge follow-up phone calls
 - Key words / AIDET (Acknowledge the patient, Introduce yourself, Duration, Explanation, Thank you)



State Legislature

- No hospital Medicaid rate cuts (proposed cuts 6% - 12%)
 - Payment cycle extended to 90 to 100 days
- No mandatory nurse staffing ratios
- Workers Compensation – benefit to local businesses
 - Reduced medical fee schedule by 30%



Caring for Families *for Life!*

